

# ACHealth

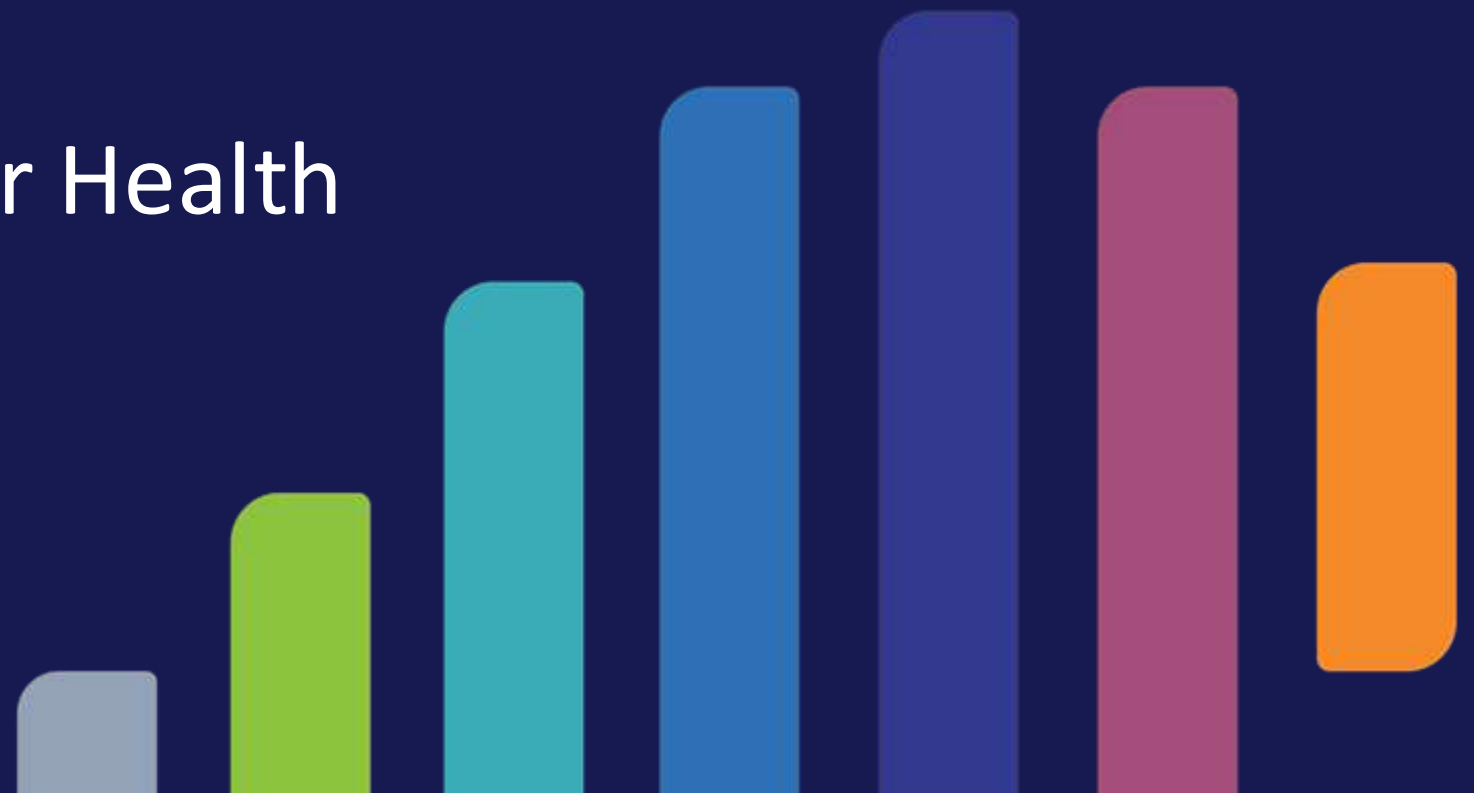
An Ayala Company

## Partnerships for Health



LIVABLE CITIES

MARCH 5, 2026



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## 01 AC Health Ecosystem

02 Health System Gaps

03 Partnership Examples

A decorative graphic in the bottom right corner consists of several vertical bars of varying heights and colors, including light blue, green, teal, blue, purple, pink, and orange.

# At Ayala, we invest in industries which are vital to nation building

**Ayala**  
Market Cap: ~US\$6.1bn

**190+**

years of excellence since founding in 1834

**~8 in 10**

Filipinos touched by Ayala Corp

## Mature Businesses

**AyalaLand** Stake: ~51%

**#1** Most Respected Name in Philippines Real Estate




**BPI** Stake: ~49%

**#2** Largest Bank by FY23 Gross Loans and by FY23 AUM



**Globe** Stake: ~31%

**#1** Mobile e-Wallet Telecom Operator by Mobile Subscribers



**ACEN** Stake: ~58%

**#1** Fastest-growing Renewables Operator



## Emerging Businesses

**ACHealth** An Ayala Company  
Uniquely Integrated healthcare ecosystem

**ACMobility** National distributor of BYD with charging stations

**ACLogistics** An Ayala Company Offer cross-border logistics services

## Portfolio Investments

**ACIndustrials** An Ayala Company  
Manufacturing & Industrial facilities

**ACInfra** An Ayala Company  
Transportation, mobility, fulfilment and logistics

**AC Ventures** An Ayala Company  
Investment portfolio spanning 7 countries

**iPEOPLE**  
Operates seven schools and 22 campuses

Since 2015, AC Health has been building an integrated ecosystem which aims to provide Filipinos with accessible, affordable healthcare that is high-quality



### Provider Group

Healthway Medical Network [HMN]

*Be the largest integrated health delivery network spanning the entire continuum of care, from primary to super specialty services*

#### Clinics



**300+** Clinics




**17** Clinics\*\*



#### Hospitals

SECONDARY



**430** Beds



TERTIARY




**500** Beds



SUPER SPECIALTY



**106** Beds



### Pharma Group

AC Health Pharma Ventures Inc. [APV]

*Pioneer innovative pharmaceutical solutions that increase access to quality and affordable medications*

#### Retail





**780+** Stores




**125+** Stores



#### Import/Distribution

**1,270+** CPRs\*



Notes: \*Certificate of Product Registration, indicative of number of molecules

\*\* Includes ASC in PGH

A decorative bar chart in the top left corner with seven vertical bars of varying heights and colors: orange, purple, dark blue, light blue, teal, green, and grey.

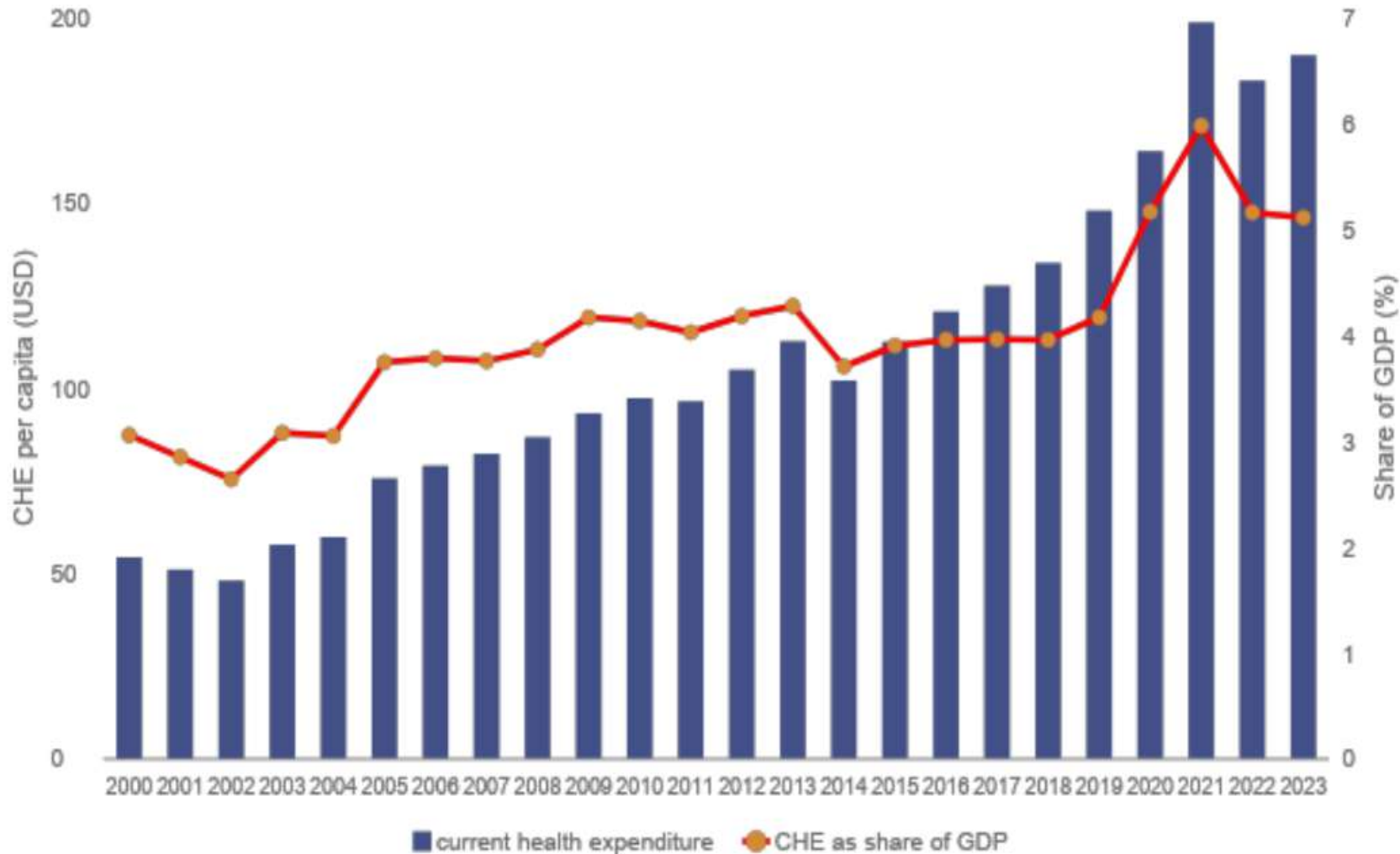
01 AC Health Ecosystem

**02 Health System Gaps**

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# Health spending has doubled in the last 15 years, driven by NG allocation



- Health spending increased from \$100 per capita in 2010 to about **\$190 in 2023** (even after adjusting for inflation)
- Health spending as share of GDP is now around **5%**, level comparable to most countries with similar income range

# Recently, PhilHealth rapidly expanded benefits

## Huwag ma-atake sa puso dahil sa balitang ito!



Para sa mga pasyenteng may ischemic heart disease, heart failure, at myocardial infarction na kailangan ng coronary angioplasty o coronary artery bypass grafting (IHD-AMI), narito ang mga kaakibat na benepisyo:

Package Code	Description	Old Rate	New Rate	% Increase
IHD-AMI-A	Percutaneous Coronary Intervention (PCI)	Php 30,300	<b>Php 523,853</b>	1,629%
IHD-AMI-B	Fibrinolysis	Php 30,290	<b>Php 133,500</b>	900%
IHD-AMI-C	Emergency Medical Services with Coordinated Referral at Interfacility Transfer		<b>Php 21,900</b>	
IHD-AMI-D	Cardiac Rehabilitation		<b>Php 66,140</b>	

**Tandaan:** Walang karagdagang bayad (co-payment) kung nasa basic o ward accommodation sa pribado o pampublikong pasilidad na may kakayahang magbigay ng serbisyo para sa IHD-AMI.

Batay sa PhilHealth Circular No. 2024-0032 na inilathala noong Disyembre 21, 2024, agad naging epektibo para sa lahat ng inpatient admissions pagkatapos ng publikasyon ng nasabing Circular

# 156

Hemodialysis sessions ang sagot na ng PhilHealth bawat taon simula 2023\*

Para sa mga pasyenteng may Chronic Kidney Disease Stage 5 na nasa PhilHealth Dialysis Database at ang pagda-dialysis ay nirekomanda ng lisensiyadong doktor.

\*PhilHealth Circular No. 2023-0009

Para sa detalye:  
[www.philhealth.gov.ph](http://www.philhealth.gov.ph)  
[actioncenter@philhealth.gov.ph](mailto:actioncenter@philhealth.gov.ph)  
[PhilHealthOfficial](https://www.facebook.com/PhilHealthOfficial)  
[teamphilhealth](https://www.youtube.com/teamphilhealth)




## Ang Emergency Care Benefit ay Maaaring Magamit sa Lahat ng PhilHealth-accredited na Ospital

24/7 (02) 8662-2588 [www.philhealth.gov.ph](http://www.philhealth.gov.ph)  
[actioncenter@philhealth.gov.ph](mailto:actioncenter@philhealth.gov.ph) [PhilHealthOfficial](https://www.facebook.com/PhilHealthOfficial) [teamphilhealth](https://www.youtube.com/teamphilhealth)



# Dagdag 30%

sa mga Case Rates Packages!



Sa panibagong **50% adjustment**, pumalo na sa **95% ang itinaas ng case rate packages ninyo!**

- Noong Pebrero 2024, nagkaroon tayo ng 30% increase. Ngayong Disyembre, panibagong 50% ang idinagdag sa mahigit 9,000 case rates na hindi saklaw ng rationalization.
- Kasama rito ang case rates para sa medical at surgical cases – mas mararamdaman mo na ang benepisyo!

Batay sa PhilHealth Circular No. 2024-0037 na inilathala noong Disyembre 28, 2024, at epektibo simula Enero 1, 2025 para sa lahat ng hospital admissions.

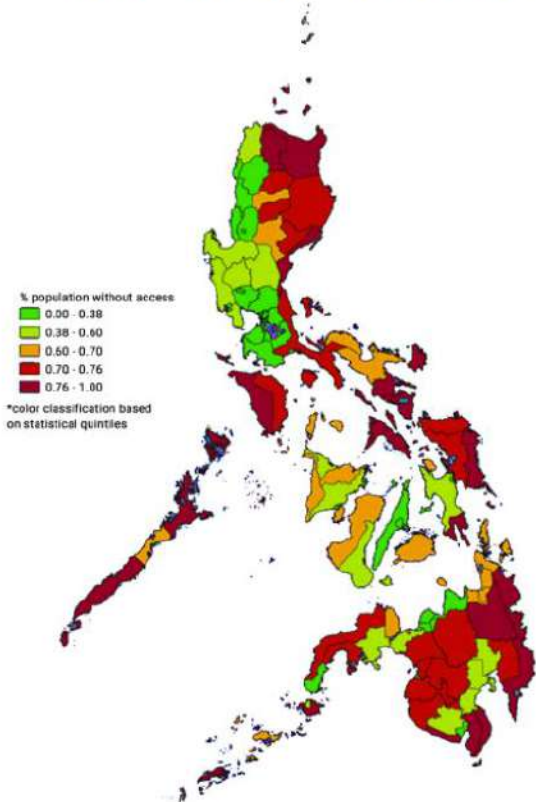
## Magandang ngiti, posible na sa Preventive Oral Health Services Package!



- Kasama sa package ang preventive oral health services at emergency tooth extraction para sa bawat pasyente kada taon!
- Narito ang mga serbisyong saklaw, na maaaring ma-avail sa loob ng 2 visits kada taon (hindi bababa sa 4 na buwan ang pagitan):
  - Mouth examination/oral screening
  - Dental prophylaxis/cleaning
  - Fluoride varnish application
  - Pit and fissure sealant application o root surface protection/Class V restoration (as applicable) – may maximum na dalawang pagpapalitan kada taon.

# State of capital infrastructure impedes "benefit" to service translation

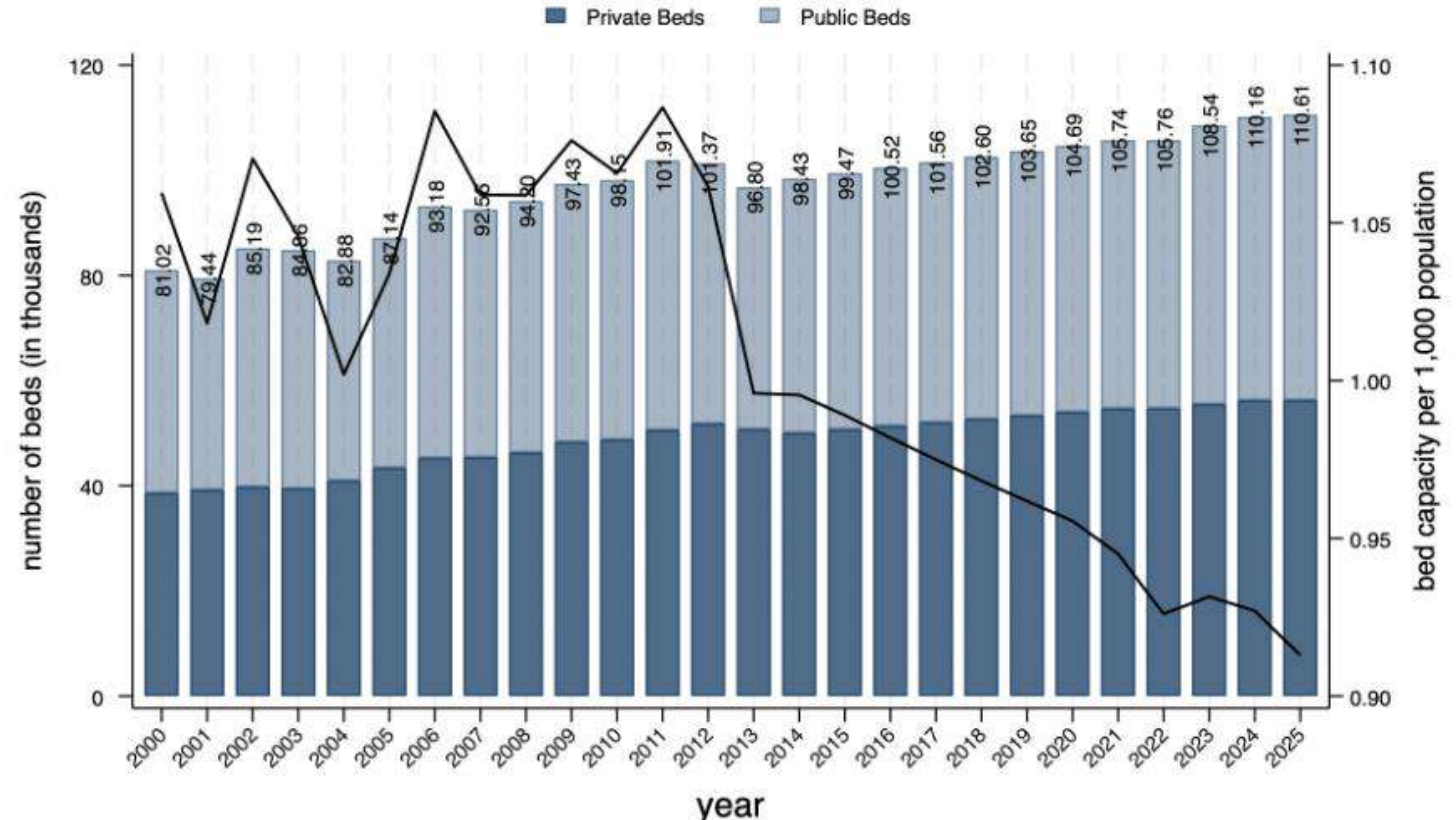
Distribution of Populations without Access to a Rural Health Unit/ Health Center within 30 Minutes



- Approximately 3,000 primary care facility gap, excluding non-functional school clinics

Bed Capacity Overtime

by Major Ownership, 2000-2025



- Approximately 500k beds (260k beds for Level 1, 107k beds for Level 2 and 114k beds for Level 3 hospitals)

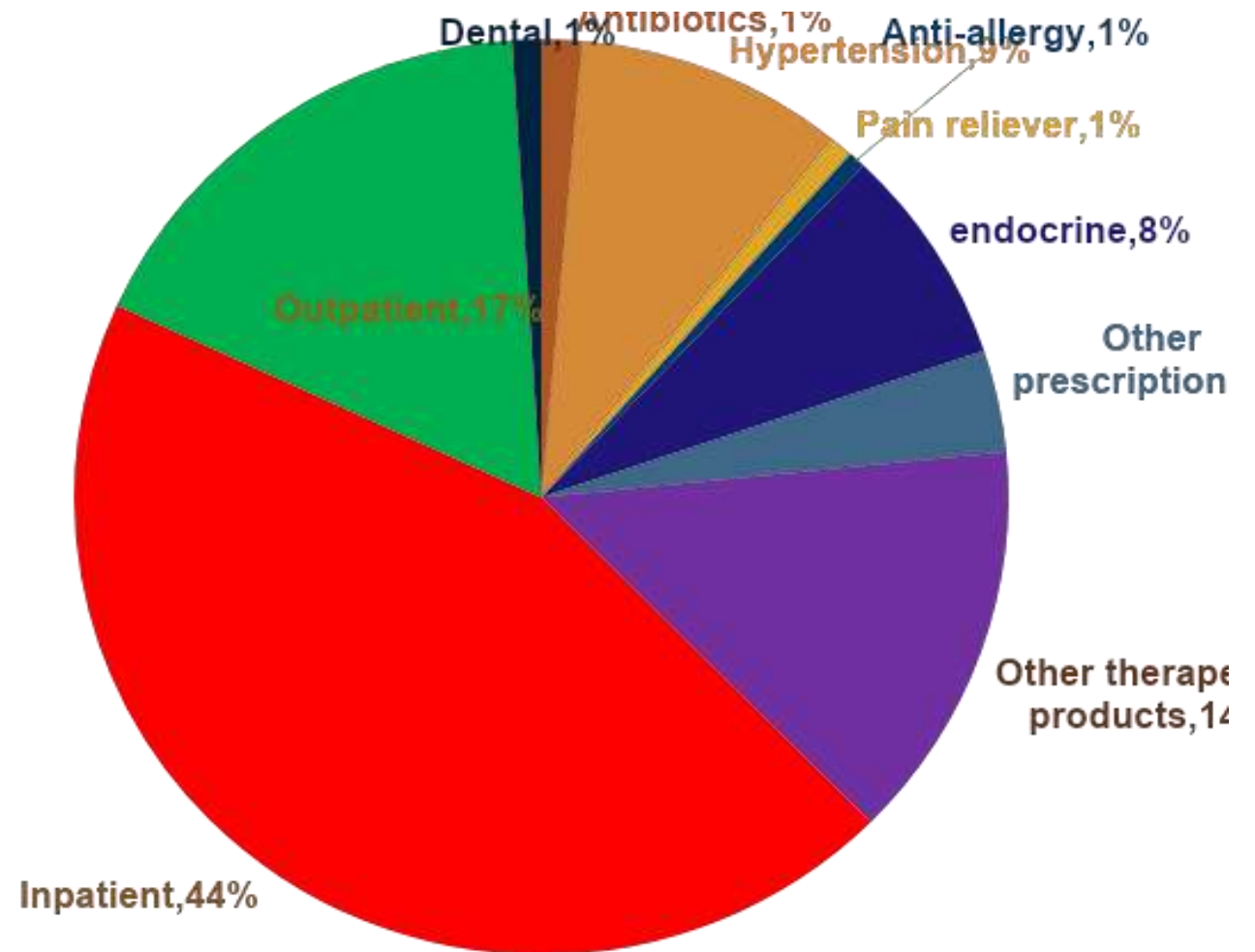
# Aside from facilities, medicines account for significant burden of Filipino patients

In 2023, about **1.2 million households** experienced catastrophic health spending

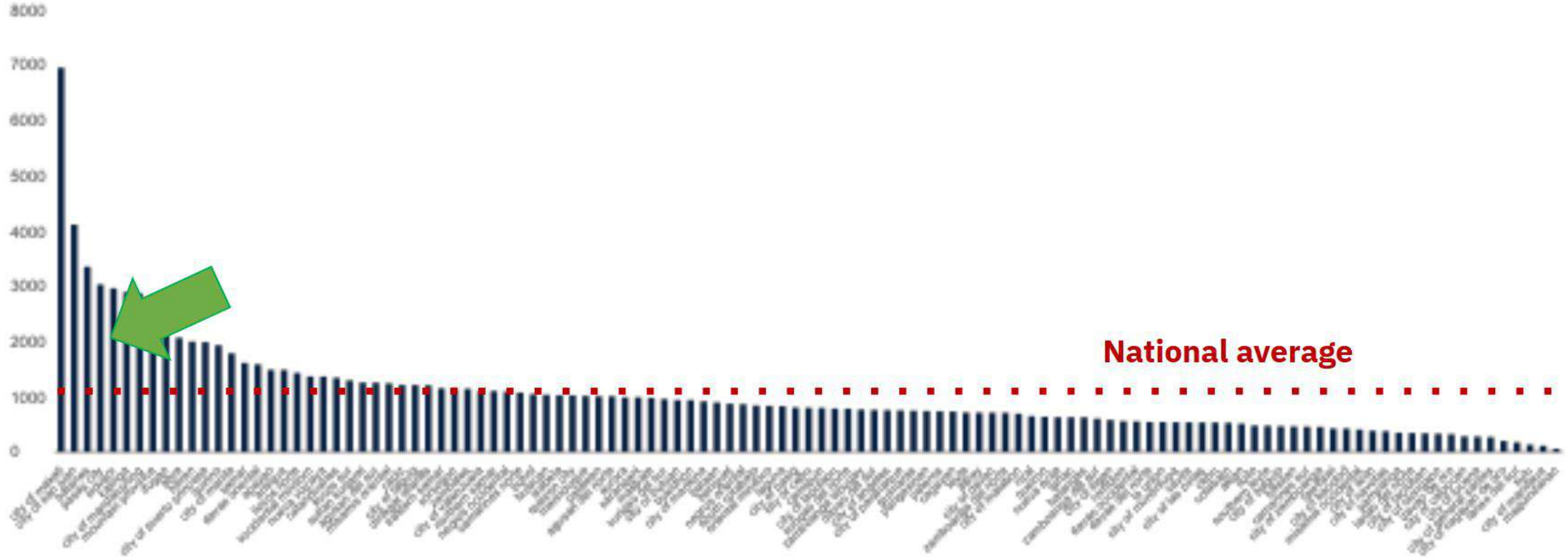
Of these, around **300,000 households** fell into poverty because of medical expense.

**Outpatient drugs account for 30%** of their medical expense. (FIES, 2023)

**60%** of admitted Filipino patients purchase drugs outside while **33%** purchase diagnostics outside (NDHS, 2022)



# Local health spending is highly variable, and worsens inequalities



LGU spending on health per capita (in PHP)

# A Moral Imperative: Maximize Private Sector Capabilities to Deliver Lifesaving Services while ensuring GOOD GOVERNANCE & ensuring PATIENT WELFARE



**ACHealth**  
An Ayala Company



**Healthway**  
MEDICAL NETWORK



**Generika**  
drugstore



**st.josephdrug**



- **Lead, Private Sector Advisory Council – Health Sector Group**



- **Medical Assistance for Indigents & Financially Incapacitated Patients Program**



- **Case Rates**
- **Select Z Benefits**
- **YAKAP & GAMOT Provider**



- **Assistance for Individuals in Crisis Situation**



- **CLASS+ Program**



- **Faculty Medical Arts Building**



- **GAMOT Provider**



- **Assistance for Individuals in Crisis Situation**



- **Assistance for Individuals in Crisis Situation**

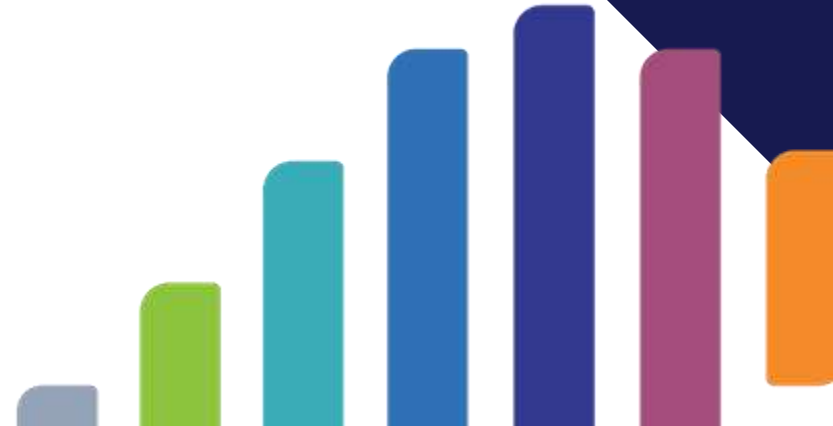


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# Example 1

## Specialty Care Operations & Management



# Faster start-up time, quality services at zero out-of-pocket payment PLUS additional revenue source for the LGU/Provincial Government

## Operation of Dialysis Center in a City Hospital



## Operation of Dialysis Centers in 13 District Hospitals



**Lessor:** Iloilo Province  
**Operator:** Healthway Iloilo  
**Engagement:** PPP  
**Payor:** PhilHealth  
**Start Date:** Construction ongoing  
**Total # of Chairs:** 104 chairs



# Management expertise to design and operate; in case of PGH - a venue to allow university faculty to have private practice alongside teaching

## Operation & Management of PGH's Ambulatory Surgical Center



**Owner/Principal:** University of the Philippines-Manila  
**Manager:** Healthway Qualimed Manila  
**Engagement:** Lease Agreement  
**Payor:** Mix of PhilHealth, MAIFIP and OOP  
**Start Date:** 2010

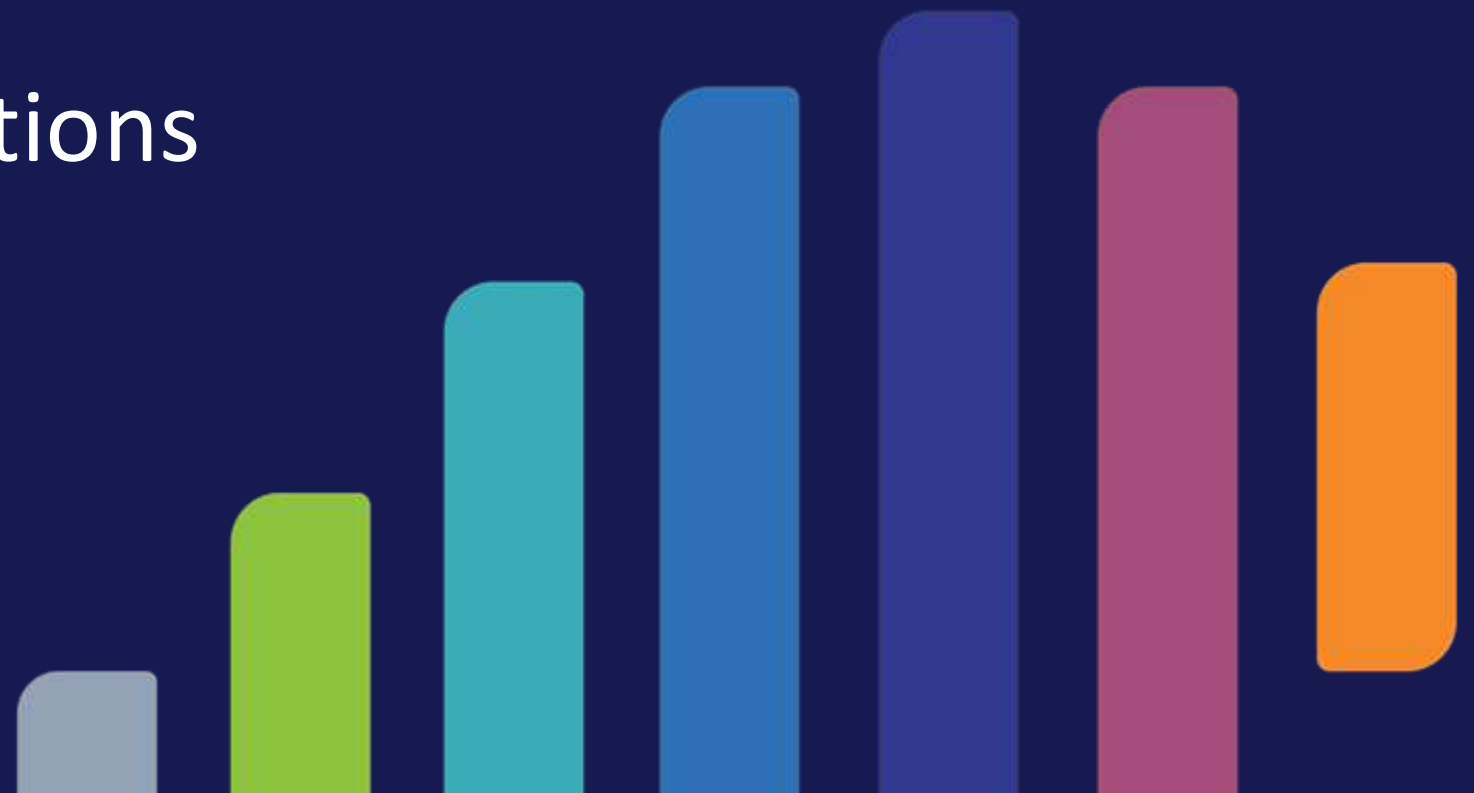
## Management of New Ambulatory Surgical Center



**Owner/Principal:** Valenzuela City  
**Manager:** Healthway Qualimed - San Jose del Monte  
**Engagement:** Public Bidding  
**Payor:** Valenzuela City  
**Start Date:** Awarded – to officially start upon construction completion

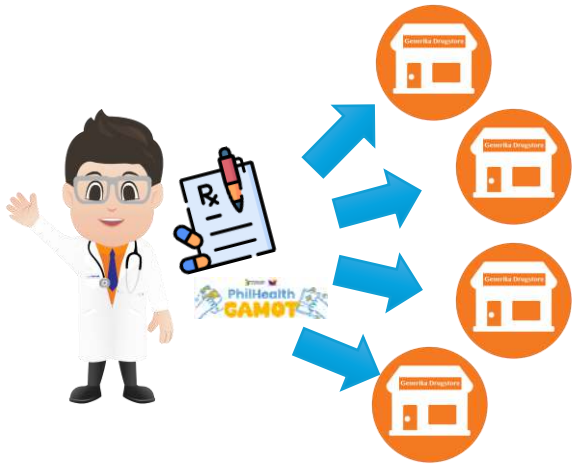
# Example 2

## Pharmacy Solutions



>95% Rx fulfilment rate and lower out-of-pocket payments for patients; zero stock-outs, zero pilferage and zero expired meds + analytics for LGU

## Fulfillment Partnership (In-store or On-site)



**Parties :** Multiple Cities  
**Engagement:** Coordinaton  
**Activities:** Onboarding and training of health workers  
**Payor:** PhilHealth  
**Start Date:** October 2025



## Medicine Voucher Program



**Parties Involved:** City of Taguig & Generika  
**Engagement:** MOA  
**Payor:** Taguig City  
**Start Date:** October 2025



Pharmacy Management  
for RHUs & Hospitals

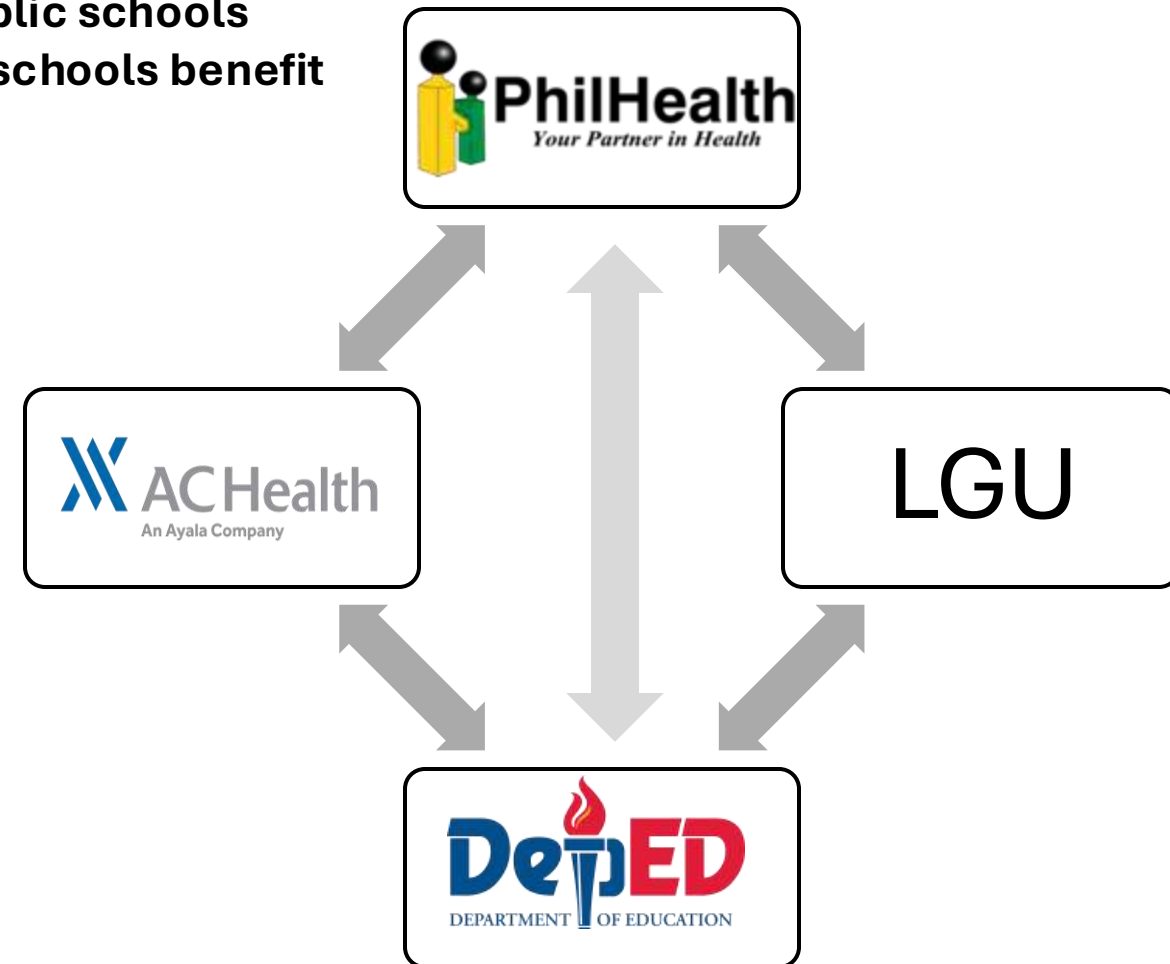
# Example 3

## School Clinic Operations & Management



# DepEd's CLASS+ Program: Aligning Goals for Healthier Learners

**IMMEDIATE:** Improve functionality of school clinics in public schools  
**MEDIUM TERM:** Facilitate data gathering for a YAKAP-for-schools benefit





# Package of Services under CLASS+: At least 3 years and minimum of 20,000 population from mega schools (>1000 student/school)

- ✓ **Model** for health promoting schools & innovative use of YAKAP/GAMOT
- ✓ Ensure **availability of school health personnel** at no cost to LGU
- ✓ Enable **functional school clinic** at no cost to LGU
- ✓ **Unload health centers** to focus on under 5 and adult population

## FUNDED THROUGH YAKAP-GAMOT PROGRAM

SUPPORT BASED ON SCHOOL SIZE

SUPPORT REGARDLESS OF SCHOOL SIZE




SCHOOL A (> 1000)


Permanent Nurse on-duty




SCHOOL B (< 1000)

Rotating nurse on-duty


 Shared MD across the network – scheduled visits & teleconsultation

 Mobile laboratory services - regularly scheduled

 Data management and health analytics thru digital records


 Access to Healthway Facility



 Delivery maintenance medicines for teachers 


 Waived co-payment fees of 900/person


## AC HEALTH COUNTERPART


EXCLUSIVE ADD-ON

 Fit-out and equip school clinic

 Medicine allowance for OTCs not in YAKAP/GAMOT 

 Health promotion and Literacy campaigns

 Targeted screening & counselling (e.g. vision, mental health, nutrition)

 Assistance to LGU in administering services

# Pilot execution in Laguna Province



# Transforming Health for every Filipino

