



# Paving the way for electrified mobility

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**Innovations in mobility have empowered generations of people and economies to move and grow**



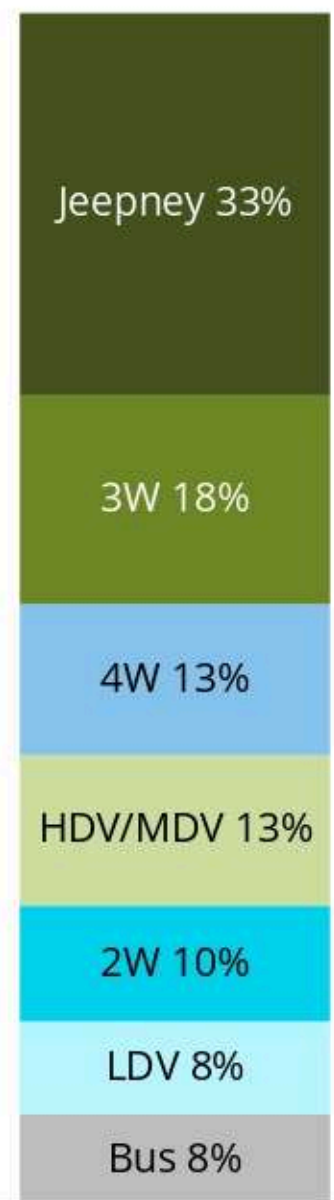


**The WEF estimates that the automotive industry contributes 10% of global CO<sub>2</sub> emissions**



# Transport accounts for up to 1/3 of all emissions in the Philippines...

## Emissions Breakdown



Within the transportation sector, 4W vehicles are the 3<sup>rd</sup> largest contributor to emissions.

Alongside the ongoing jeepney modernization, transformation of the 4W, 3W, and 2W vehicles on the road is necessary to address pollution.

**Emission Share**

## Air Pollution Health Impact

**11% of total deaths** in the country are due to exposure to air pollution

**620,414** total deaths

**66,230** due to air pollution

**1,310** deaths in children

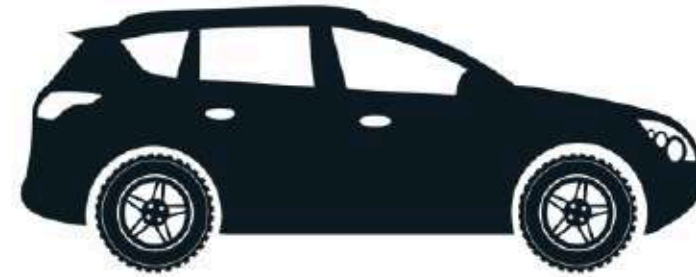
**Php 2.2 trillion** total cost of premature deaths

**Source:** Euromonitor, LTO registration, DTI, company websites, lit search, Consultant views; UN Environment Programme Air Pollution Note (August 2022); Estimating the Health and Economic Cost of Air Pollution in the Philippines (Center for Research on Energy and Clean Air; 2023)

# New energy vehicles or NEVs solve so many of the urban problems we face today at once



# NEVs are more efficient to run over the long term



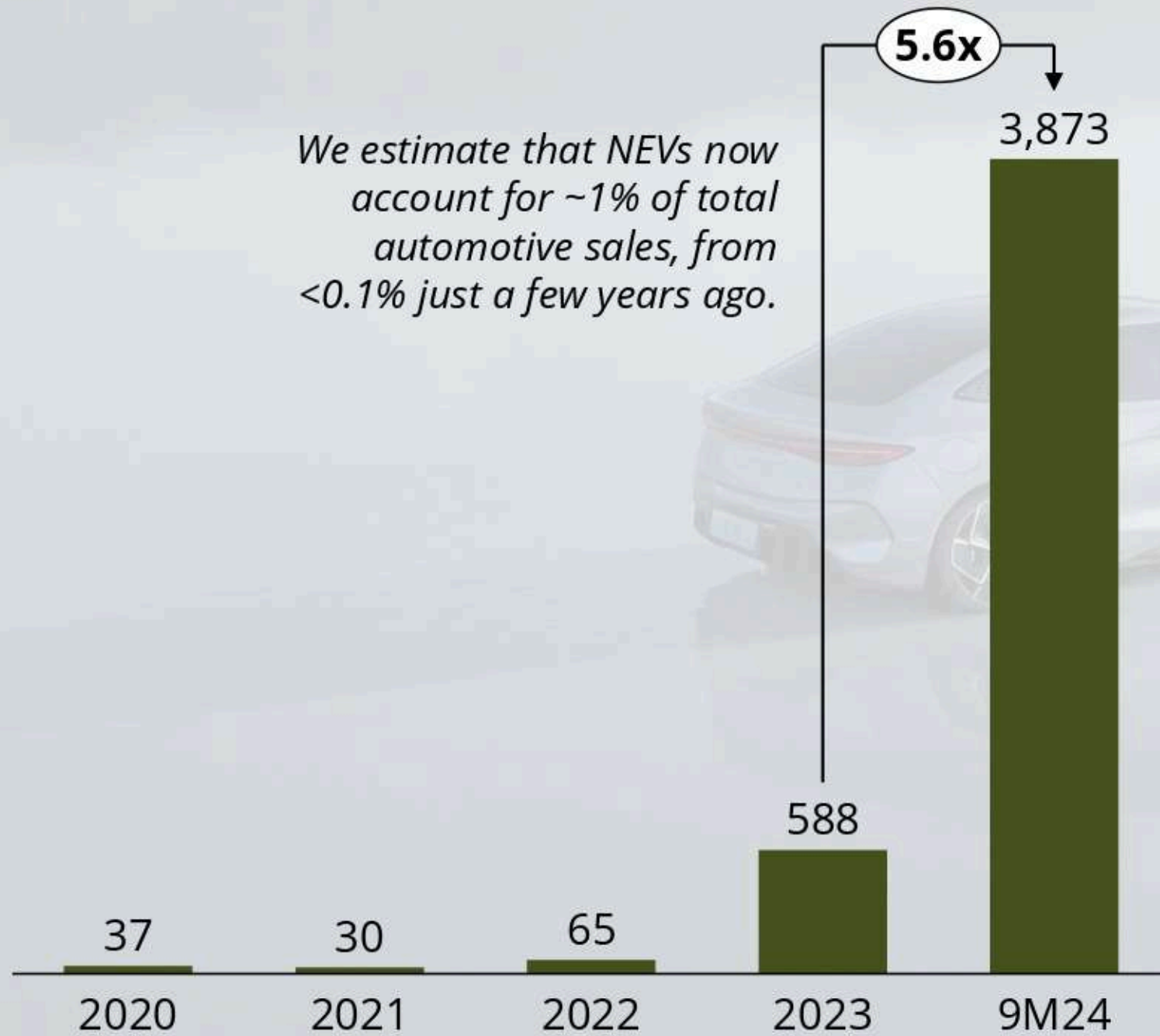
Model	Crossover ICEV	BYD ATTO3
<b>SRP</b>	1,844,000	1,798,000
Downpayment (20%)	368,000	359,000
5-years amortization (50% interest)	~ 1,920,000	~ 1,870,000
<b>Unit Cost</b>	<b>~ 2,288,000</b>	<b>~ 2,229,000</b>
Total fuel/electricity costs (5Y)	~ 320,000	62,500
Total PMS and GR costs (5Y)	~ 140,000	36,000
<b>Total Estimated Costs</b>	<b>~ 460,000</b>	<b>88,500</b>
<b>Total Cost of Ownership (Cash)</b>	<b>~ 2,304,000</b>	<b>1,886,500 (-18%)</b>
<b>Total Cost of Ownership (Financing)</b>	<b>~ 2,748,000</b>	<b>2,317,500 (-16%)</b>

*Note: Comparative table shows best estimates given today's vehicle and service pricing, and given current oil and energy rates.*

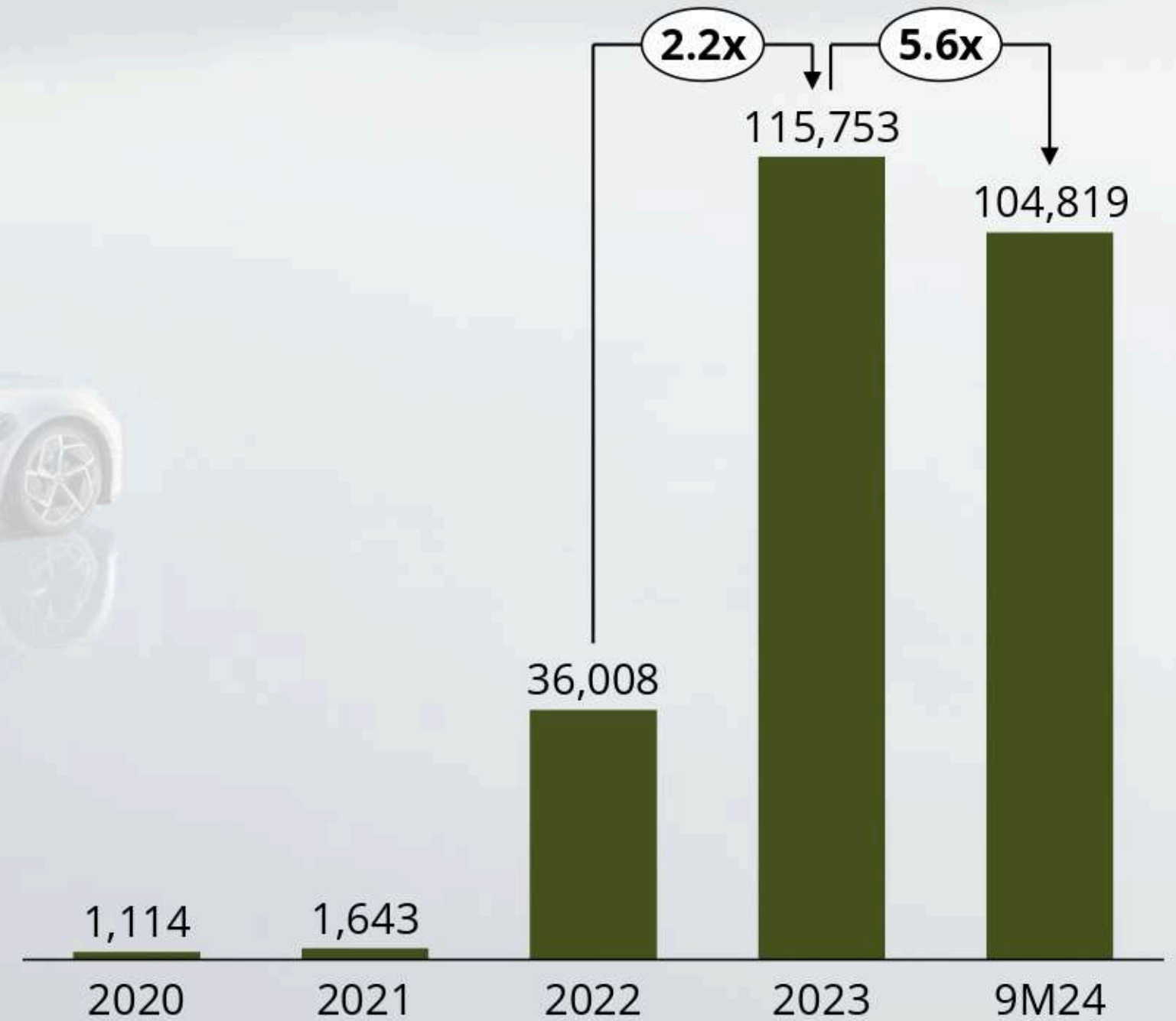
# NEVs have seen rapid growth globally and in the region

## Philippine NEV Growth

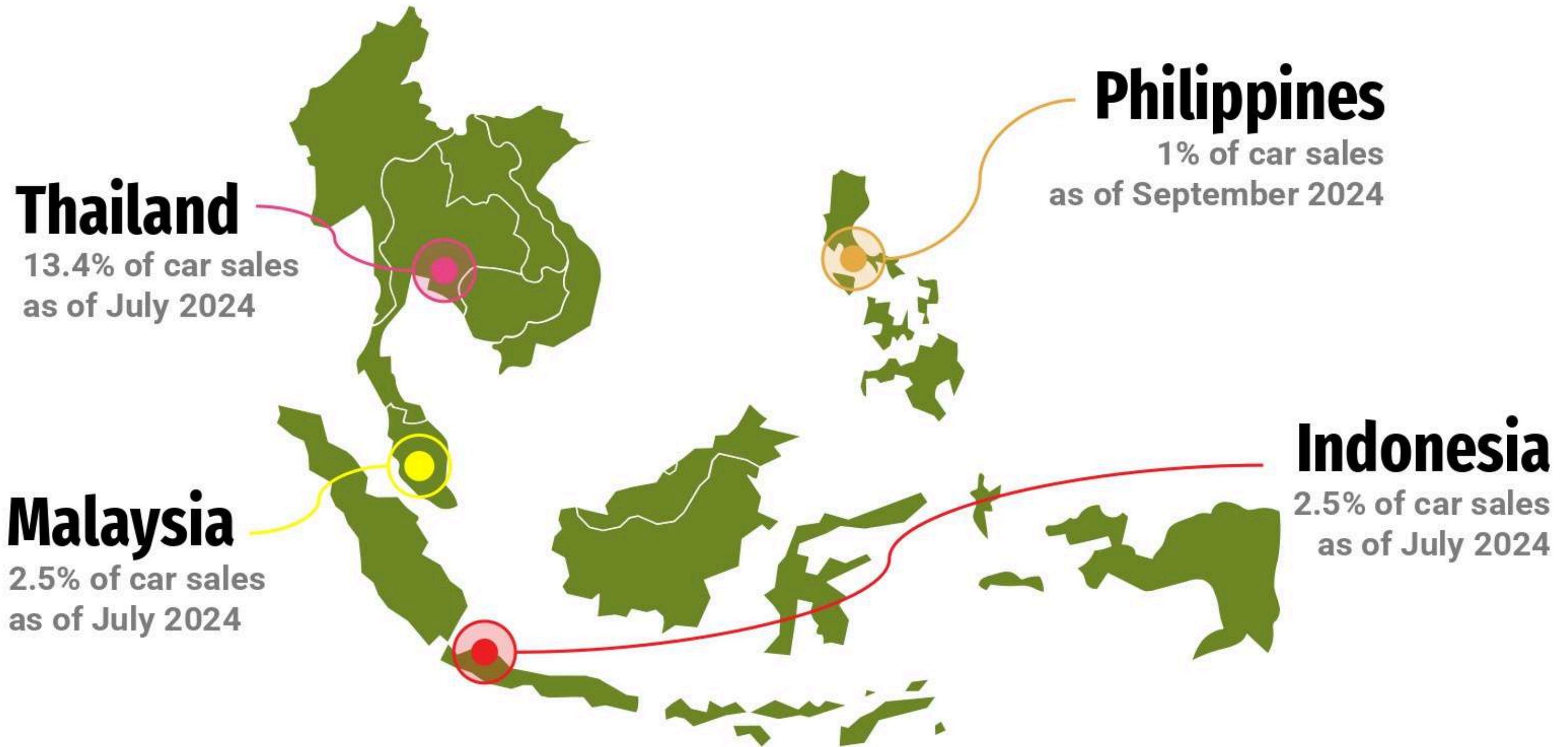
*We estimate that NEVs now account for ~1% of total automotive sales, from <0.1% just a few years ago.*



## ASEAN NEV Growth



# Our peers across the region are beginning to embrace the NEV technology, driven by availability of options & charging







# ACM Mobility

We empower you to move forward



# ACMobility has the largest line-up of NEVs in the country



**BYD SEAGULL**  
Mini Hatchback | P 898k



**BYD DOLPHIN**  
Compact Hatchback | P 1.4m



**BYD ATTO3**  
Crossover | P 1.6-1.8m



**BYD SEALION 6**  
SUV | P 1.5m



**BYD SEAL**  
Performance Sedan | P 2.5m



**BYD HAN**  
Executive Sedan | P 3.1m



**BYD TANG**  
SUV | P 3.3m

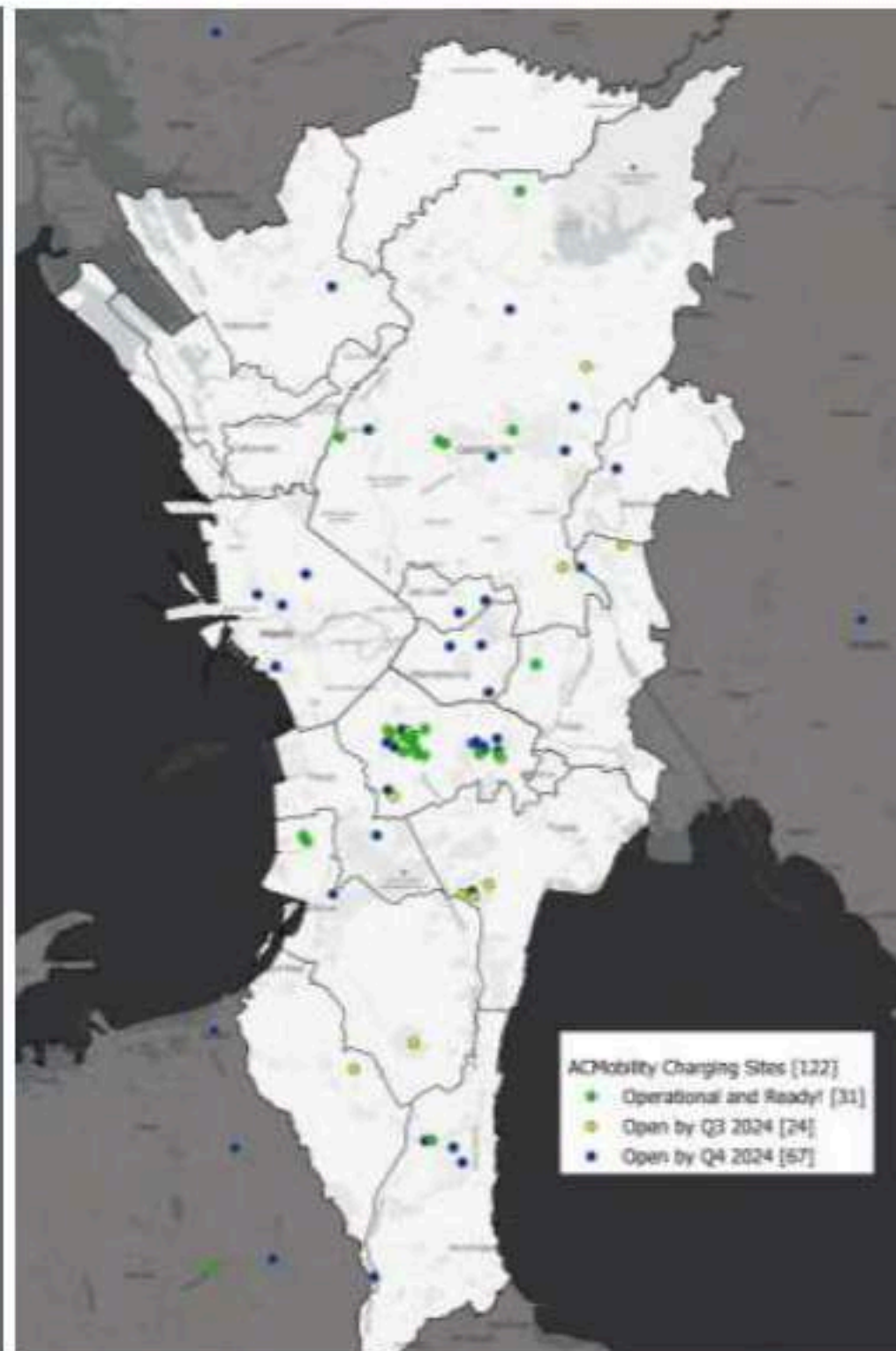
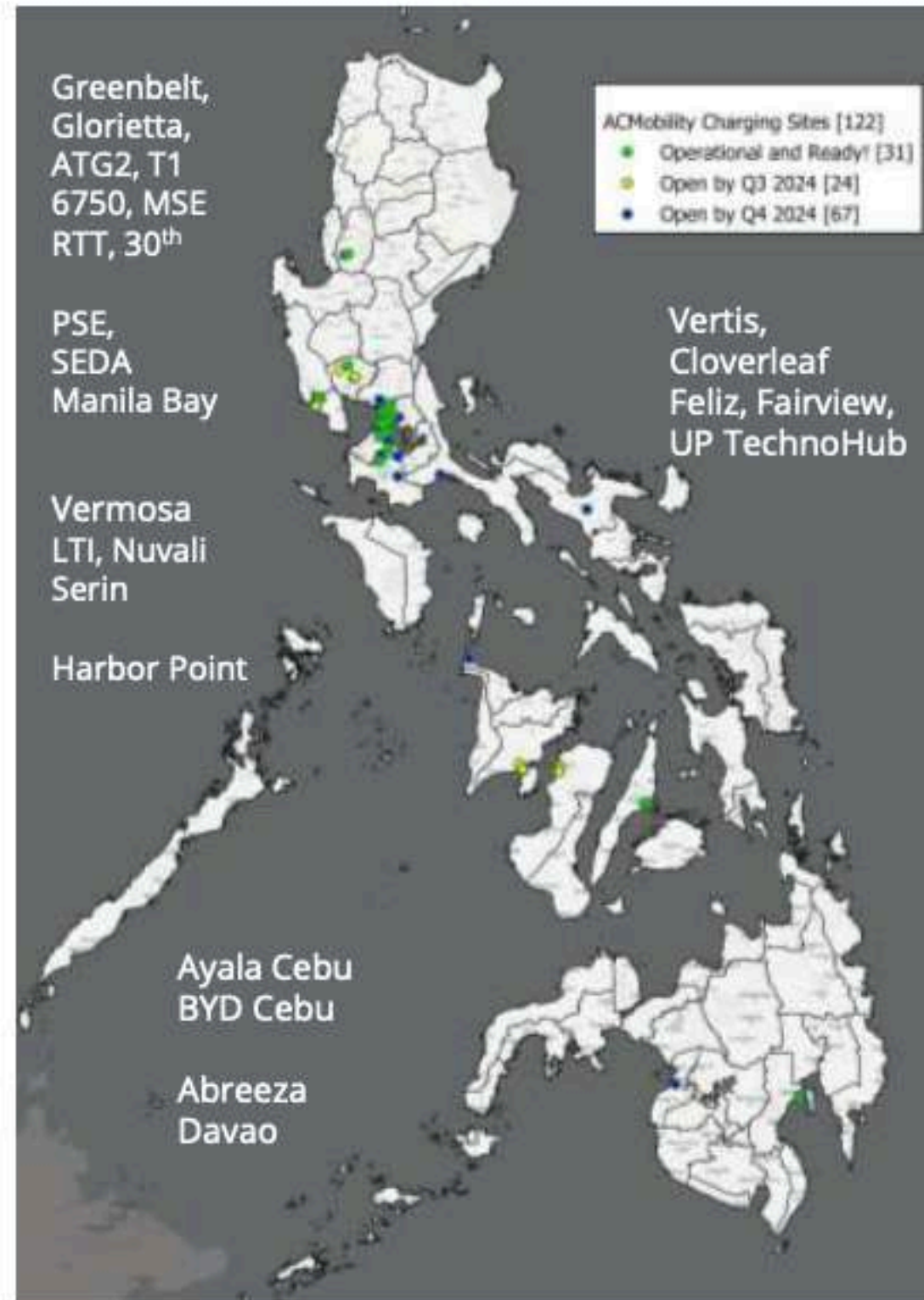


**KIA EV6**  
SUV | P 3.7m



**KIA EV9**  
SUV | P 5.9m

# ACMobility has the largest network of charging stations



AS OF OCTOBER 2024

50

LOCATIONS

111

CHARGING POINTS

COMING SOON

Arca South  
BPI  
BYD Dealers  
Convergys  
Festival Mall  
Honda Dealers  
McDonald's  
Megaworld  
NLEX  
Richmonde Hotel

Bacoor  
Bacolod  
Caticlan  
Clark  
Iloilo  
Lucena  
Lipa  
Panay  
Quezon City  
Others

Innovating on charging solutions with the goal of making possible the lifestyles that people imagine, with mobility as a key enabler



HOME SOLUTIONS



COMMERCIAL SOLUTIONS



INDUSTRIAL SOLUTIONS



# ACM Mobility



Thank you.