

Mobility: Building an EV Ecosystem

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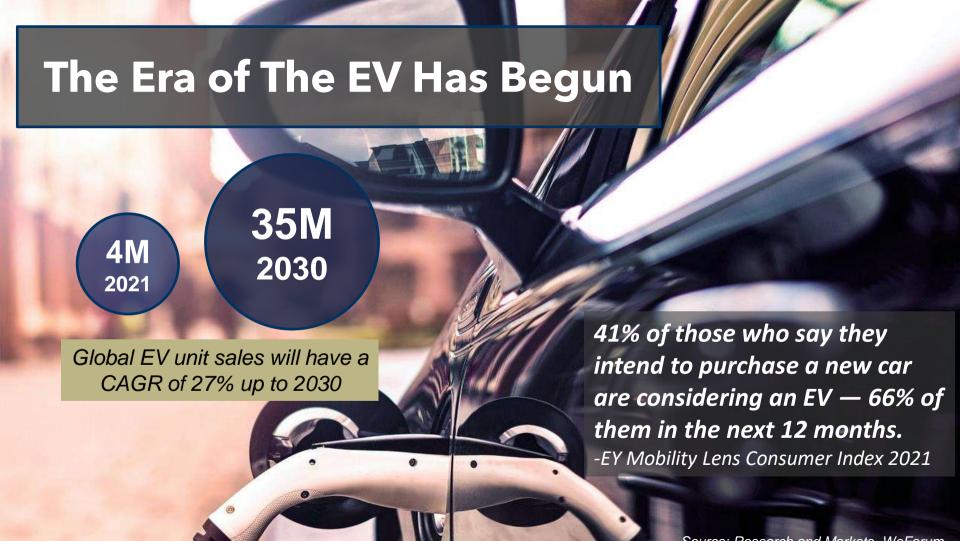
September 8, 2021

Manila, Philippines

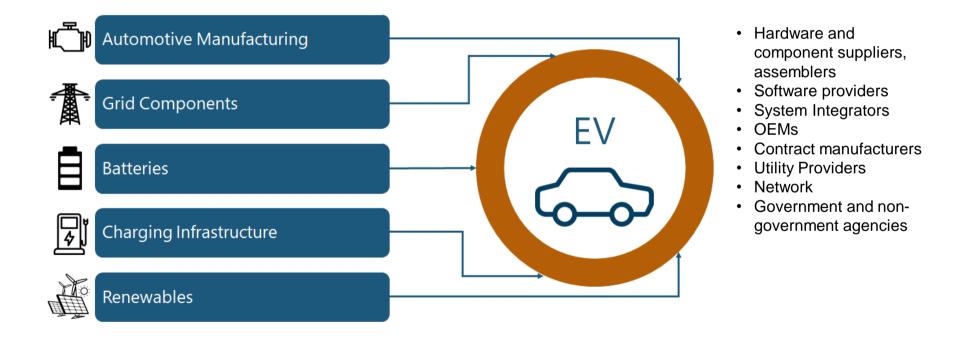
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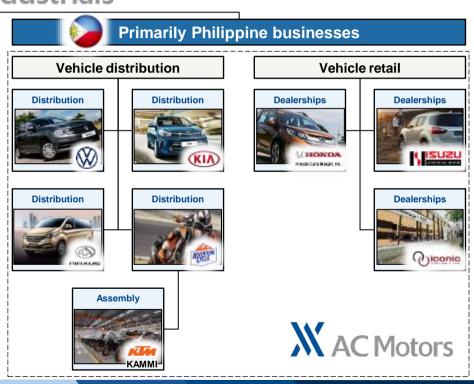


Growth of EV can happen only through a robust ecosystem that will need the support of all players in government and private sector



Formalized in 2016, AC Industrials now manages a global portfolio that is ready to enable the auto industry's move toward electric vehicles





Operating Businesses

High-tech Investments

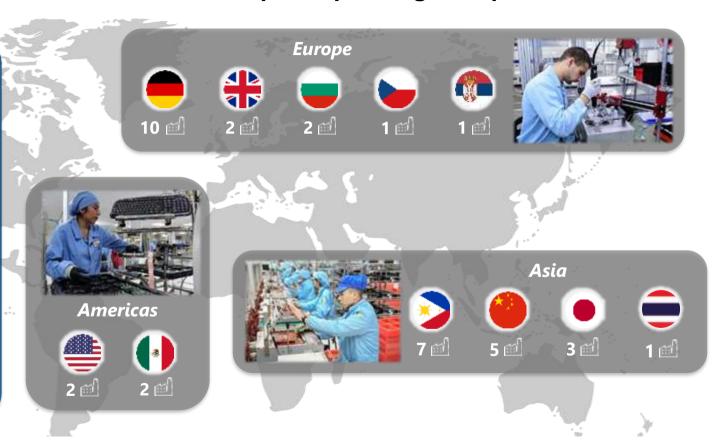
Source: AC Industrial Technology Holdings Inc.

ACI is a global business with a footprint spanning multiple countries

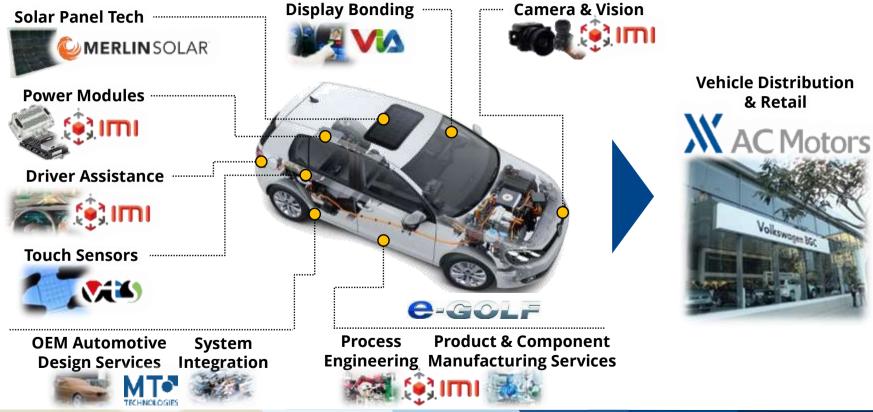
38
Manufacturing
Sites

12
Countries

18,000+ Employees



Together, these platforms allow us to provide integrated offerings and partnerships to OEMs as they develop their electric product lines



AC Motors aspires to become a pioneer in new energy vehicles as it pursues its goal of becoming the preeminent auto group in the Philippines

Vision

To be a ₱50 Billion revenue company by 2025 through disruptive innovation.

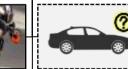
Mission

We provide exceptional mobility experiences that delight the world.



- > 10% industry share by 2025
- **P1.3B+** net income by 2025

Vehicle Manufacturing



Distributorship











Retail



Dealer Network Strategy

Common Aftersales

After-Sales Services

B2B Backend Pre-Owned / Leasing

Potential Auto-Related Businesses at ACI Level

Financing

ACI Connect / Telematics

Mobility

Parts Distribution

Product and Network Planning

Vehicle Processing & Warehousing

EV ECOSYSTEM

Beyond AC Industrials, Ayala holds several capabilities that could support the development of the PHL EV ecosystem Legend: Standard Energy Flow **Modified Energy Flow** Communication With Manufacturing Potential **Distribution Utility Power Generation Charging Network Cloud W** ACEnergy **W** ACIndustrials TGOOD MERALCO Payment Systems Solar Panel Supplier 🛨 **Provider** MERLINSOLAR Globe **Solar Panel Supplier MERLIN**SOLAR **EV Owner** Charging Station * **Home / Commercial Facility** (corporate, private individual) **X** ACIndustrials TGOOD **X** ACIndustrials X AyalaLand ROBENSIAN W imi 🐌 GREENSTRUM

