



Building and sustaining an end-to-end ecosystem

Carla Buencamino

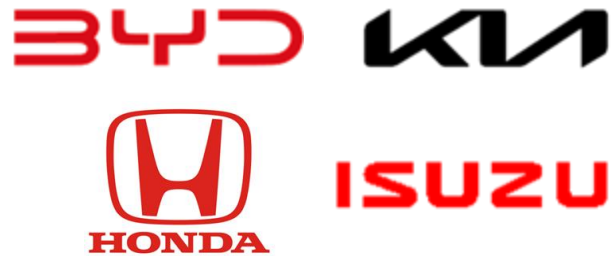
Head of Mobility Infrastructure

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Distribution & Retail



Infrastructure



Adjacencies



Part of the **Ayala Group of Companies**, ACMobility is one of the country's most diversified mobility solutions groups and a prime mover of future-forward mobility.

ACMobility aspires to become the leading platform for NEVs in the Philippines by 2030

Distribution & Retail



BYD is the global leader in new energy vehicles. Since ACMobility partnered with BYD in 2023 for passenger cars, it has become the leader in NEVs with a rapidly growing portfolio of products.



Kia is a key player in the global automotive landscape, with long-standing presence in the Philippines. Focus today is on ICEVs as we gear up for an HEV/NEV rollout in the future.



ACMobility is the largest dealer of Honda & Isuzu. Our Japanese partners continue to focus on defending market share in ICEVs.

Infrastructure



ACMobility powers the largest network of EV charging infra in the Philippines, with fully integrated operations from design, build, to network ops.

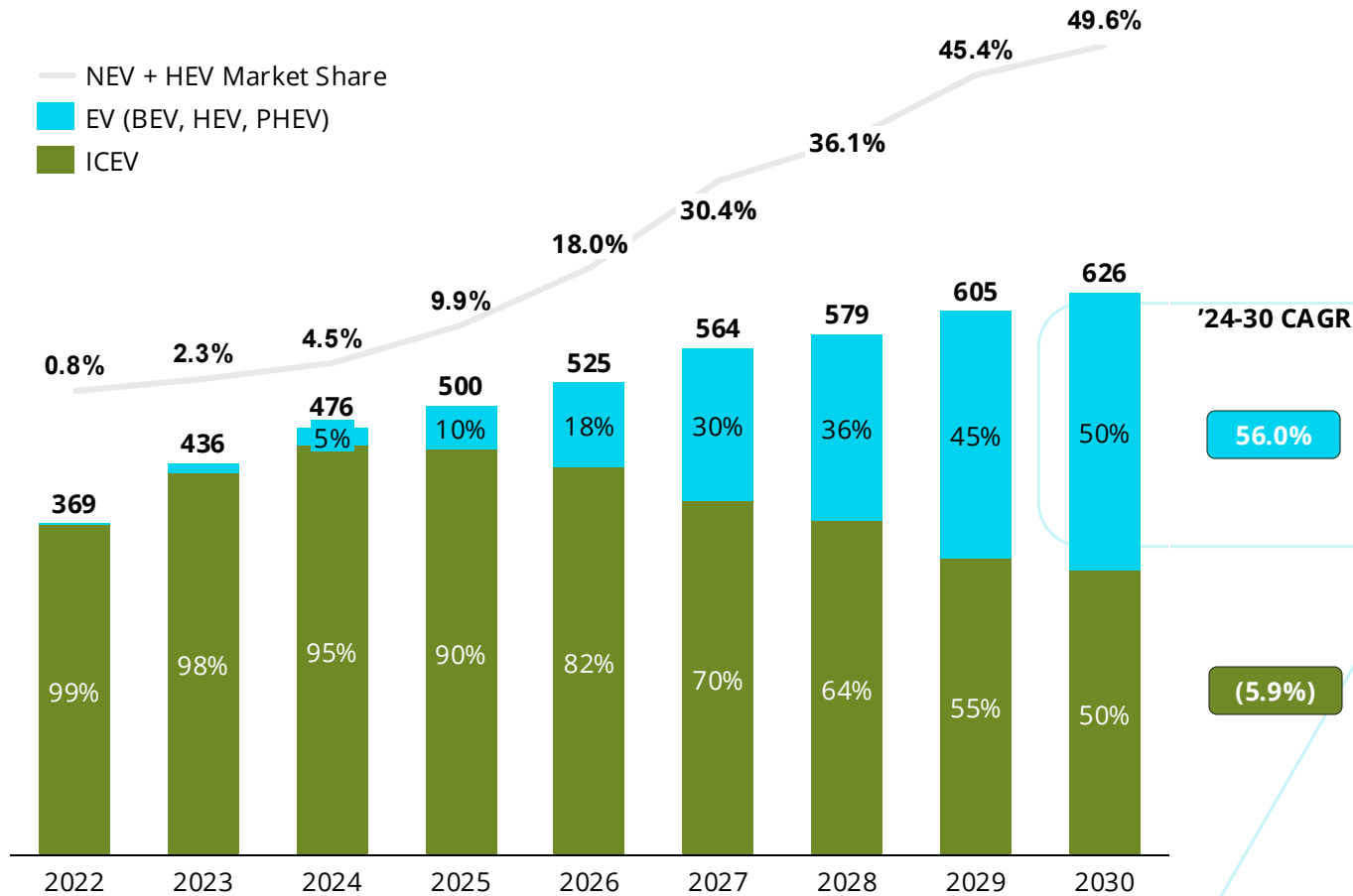
Adjacencies



Master Franchise for Bosch Car Service allows ACMobility to capitalize on the rapid growth of the automotive aftermarket service segment.

We expect demand for **new energy vehicles (NEVs)** in the Philippines to pick up, in line with global trends

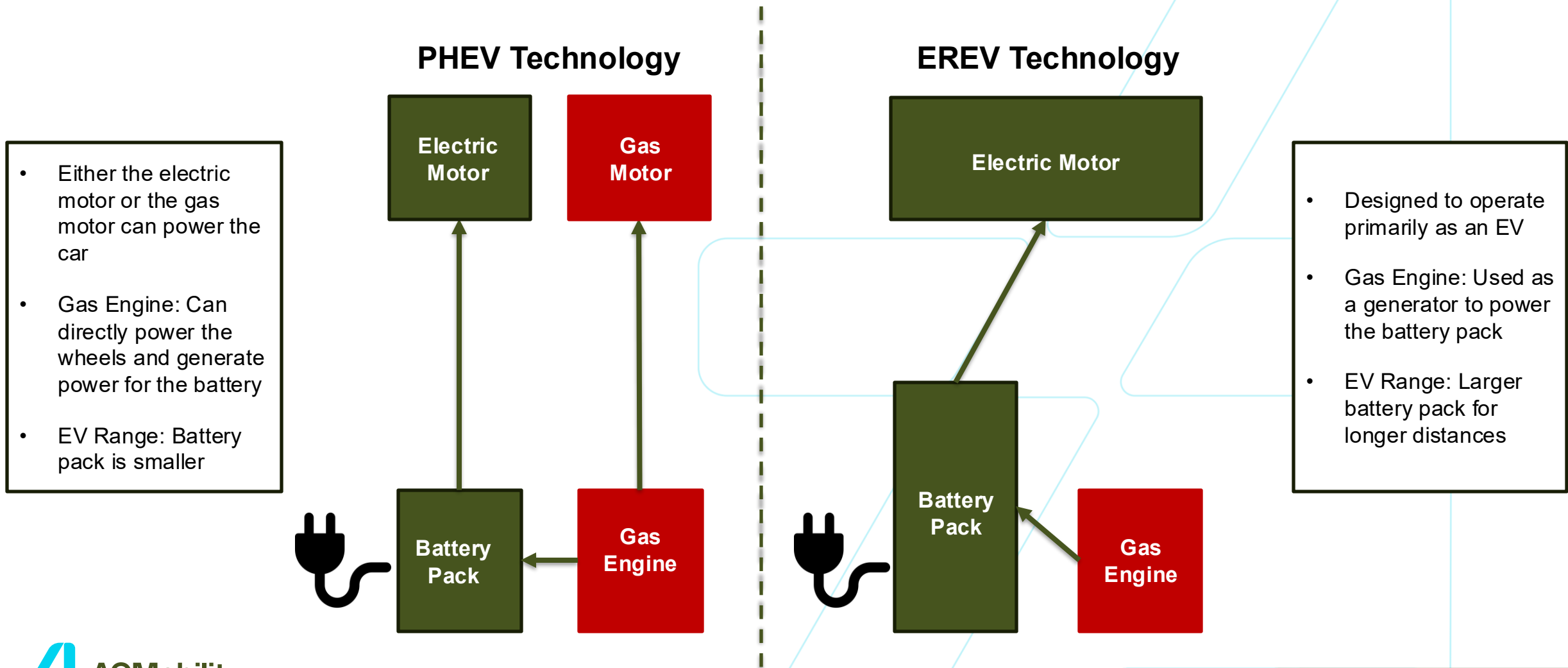
Current and Projected Industry Shares (units in '000)



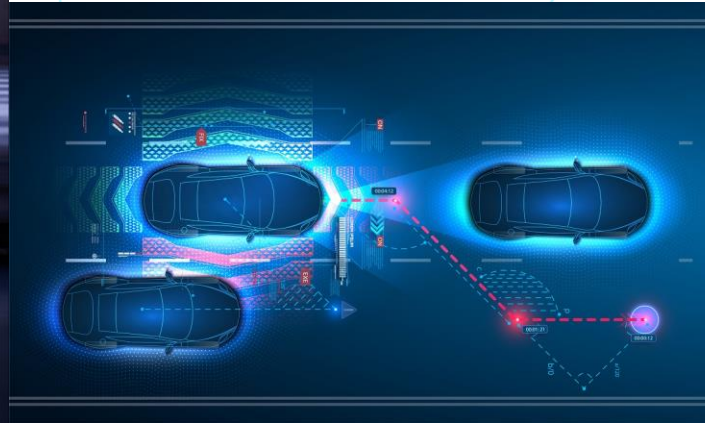
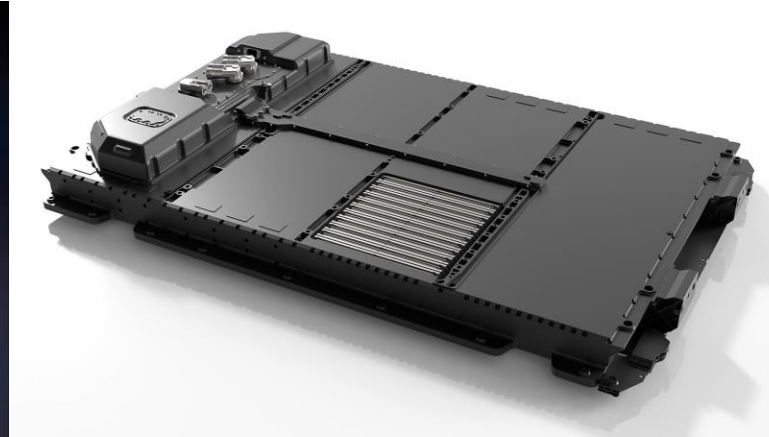
- 1 Democratized EV infrastructure with a focus on **faster charging experience**
- 2 **Plug-in Hybrid Electric Vehicles (PHEVs)** and **Range-Extended Electric Vehicles (REEVs)** will continue to grow in popularity as it strikes a balance between ICEVs and of EVs
- 3 Future EVs will ship with **built-in connectivity**, enabling real-time monitoring, upgrades, and integration with the grid
- 4 **Electric two-wheelers** are rapidly scaling in Asia, driven by urban demand, lower operating costs, and strong policy support.

Sources: CAMPI and TMA disclosures, ACMobility internal estimates

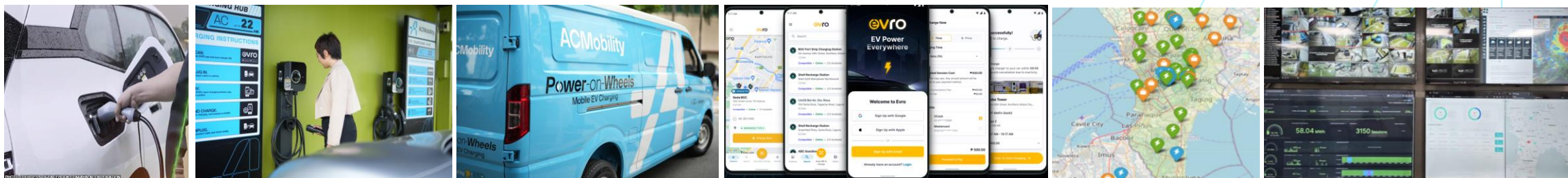
PHEVs and EREVs as practical pathways to full electrification



Newer, more advanced vehicle and battery technologies are being developed as we speak



Providing an end-to-end solution for a meaningful and efficient charging network for **home, public, and commercial use.**



EV Charging Infrastructure

- **ACMobility EV Charging Stations** (Public and Fleet)

- **Mobile charging** for on-the-go service
- **Mobile roadside assistance**

Digital Platform

- **ACMobility Membership** platform

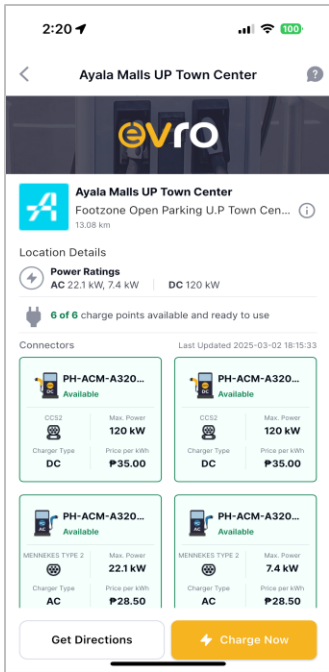
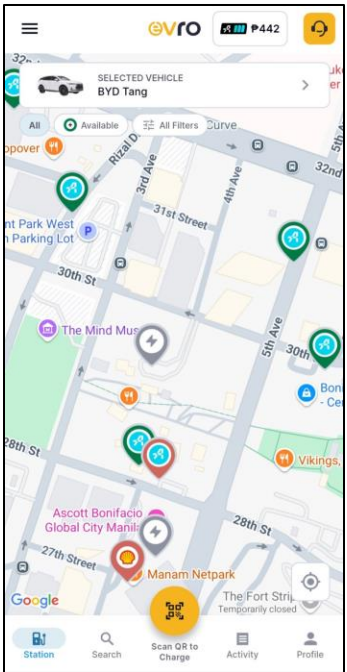
- **EVCS eMSP: Evro**

Integration Services

- **Commercial installation and maintenance**
- **Home installation** for all OEMs
- **Turnkey solution** for external parties



Elevating the overall experience through digital solutions



ACMobility

membership

Save up to 20% on charging fees

Use your credits to pay at ACMobility EV Charging Hubs.

PREPAID PACK

Charge 500

600 CREDITS

VALID FOR 30 DAYS

PLAN

1200

1500 CREDITS

VALID FOR 30 DAYS

PLAN

2000

2500 CREDITS

VALID FOR 30 DAYS

PLAN

4000

5000 CREDITS

VALID FOR 30 DAYS


ACMobility Membership Plans 1200/2000/4000 are auto-renewing prepaid offers. Charge500 does not auto-renew and cannot be stacked on top of other


Addressing pain points for vertical living through a mobile EV charging service

Power-on-Wheels


In partnership with Singapore's Power-Up Tech


FAST AND CONVENIENT CHARGING ANYWHERE

 Power up from 20% to 80% in just 45 minutes

 Charge at any location of your choice


FLEXIBLE AND HASSLE-FREE EXPERIENCE

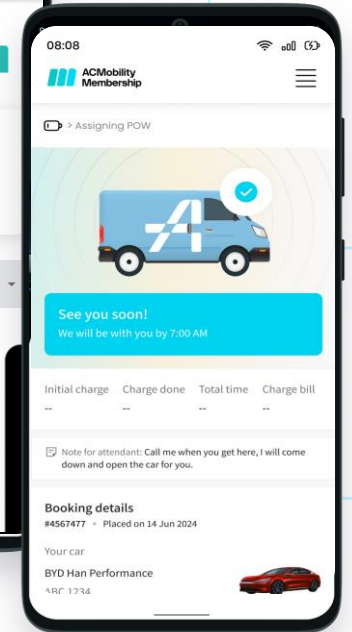
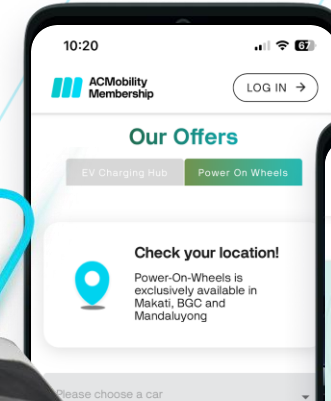
 Great-value subscription plans

 Seamless booking and payment via Evro app

MORE THAN JUST CHARGING

 Fully-manned operation with roadside support

 Vehicle grooming and mechanical checks



Creating strategic charging hubs that consider **technology**, **sustainability**, and **community** needs



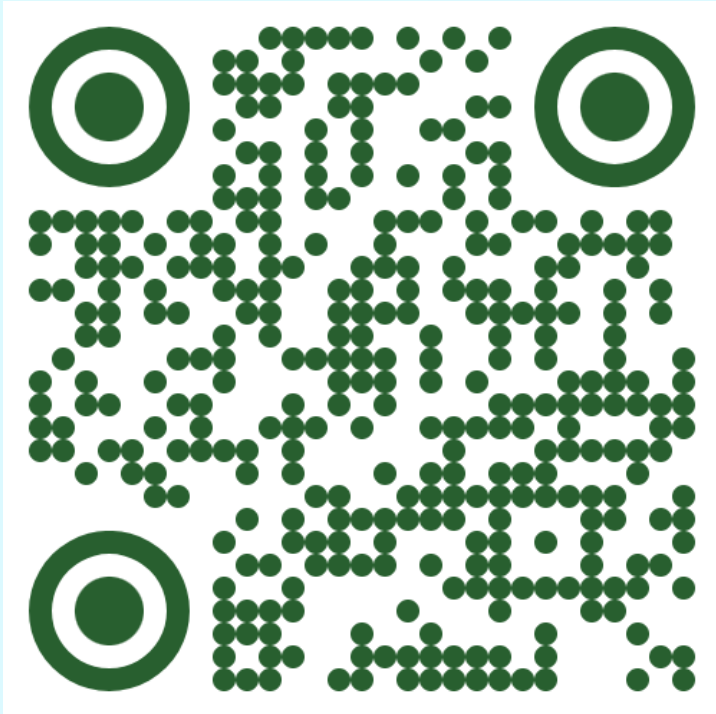
CORINTHIAN CARPARK – SuperFast and UltraFast DC chargers (240kW and 480kW)

- ✓ Strategic location
- ✓ Mixed-use
- ✓ Distributed fast DC charger
- ✓ Renewable energy source

ACMobility: Prime mover in the expanding sustainable mobility space

- Committed to a nationwide rollout of our charging infrastructure to catalyze the adoption of sustainable mobility
- Platform is **agnostic** and designed to address the country's infrastructure requirements
 - Infrastructure is **open to all OEMs**
 - Evro connects **all charge point operators**
 - Greenstrum serves other OEMs for safe and efficient charging station installations
- Creates **synergies** that allow for ease of ownership/transition to sustainable mobility
- Working towards powering our charging stations with RE as part of **our roadmap for zero-emission** ownership





Thank you.